

Score Criteria – Start Up Category					
Criteria	1	2	3	4	5
<b>Solution and product market fit</b> (Quantifiable factors demonstrating product market fit such as total available market, potential market share, industry growth, market value and expansion)	- No/poor product market fit	- Solution displays some unique market value and opportunity - Supporting data missing or poor	- Solution displays some unique value and market opportunity - Supporting data supplied	- Solution displays good unique value and market opportunity - Supporting data supplied	- Market opportunity has been fully investigated - Solution displays strong product market fit - All supporting data supplied
<b>Business plan</b> (To what extent the business plan has been investigated and developed to gain realistic traction, refinement and growth)	- No/poor business plan	- Limited business plan	- Partial but effective business plan	- Thorough and effective business plan but with some gaps	- Complete and effective business plan with all requirements addressed
<b>Strategy and leadership</b> (How the strategy, policies and objectives are defined and set to succeed)	- No commitment or approach	- Limited strategy and leadership	- Partial but effective strategy and leadership	- Complete and effective strategy	- Complete and effective strategy - Strong leadership commitment
<b>Traction</b> (Quantifiable factors demonstrating market traction such as profitability, revenue, growing customer/user base, retention rate and amount of traffic)	- No/poor market traction	- At least one factor indicating market traction - Supporting evidence missing or poor	- At least one factor indicating market traction - Supporting evidence supplied	- More than one factor indicating market traction - Supporting evidence supplied	- Several factors indicating key market traction - All supporting evidence of a viable product supplied
<b>Planning</b> (Effort to secure the necessary structure, capability, and resources)	- No systematic approach	- Limited systematic approach	- Partial but effective approach	- Thorough and effective approach but with some gaps	- Complete and effective approach addressing all requirements
<b>Environmental, social and governance impact</b> (Quantifiable impact of ESG factors on the physical or social environment, eg carbon or waste reduction, ethical sourcing, materials use or gender equality)	- No ESG impact	- One ESG impact - Supporting evidence missing or poor	- More than one ESG impact - Supporting evidence missing or poor	- One ESG impact - Supporting evidence supplied	- More than one ESG impact - Supporting evidence supplied for each impact
<b>Innovation</b> (Novel and bespoke use of ideas, approaches, data, technology and tools that improved a business outcome)	- No innovation	- Novel or bespoke approach(es) but lack of clear impact	- Novel or bespoke approach(es) with some favourable impact	- Novel and bespoke approach(es) with important impact	- Novel and bespoke approach(es) with critical impact
<b>Benefit realisation</b> (Quantifiable and favourable outcomes such as % efficiency gains, constructability, project cost (CapEx/OpEx), time, safety or quality improvements)	- No benefit	- Some benefits realised - Minimal impact - Supporting evidence missing or poor	- Clear benefits realised - Some favourable impact - Supporting evidence supplied	- Clear benefits realised - Important impact - Supporting evidence supplied	- Many benefits realised - Critical impact - Supporting evidence supplied for all benefits

Score Criteria - All Categories (excluding Startup)					
Criteria	1	2	3	4	5
<b>Strategy &amp; leadership</b> (How the strategy, policies and objectives are defined and set to succeed)	- No commitment or approach	- Limited strategy and leadership	- Partial but effective strategy and leadership	- Complete and effective strategy	- Complete and effective strategy - Strong leadership commitment
<b>Planning</b> (Effort to secure the necessary structure, capability, and resources)	- No systematic approach	- Limited systematic approach	- Partial but effective approach	- Thorough and effective approach but with some gaps	- Complete and effective approach addressing all requirements
<b>Management and operation</b> (Effort to create and maintain a conducive internal environment including process evaluation and improvement, change management, collaboration, learning & development)	- No systematic approach	- Reactionary approach	- Transition from reactionary to proactive approach	- Proactive approach with some process evaluation and improvement	- Complete and effective approach addressing all requirements
<b>Technical execution</b> (Level of uniqueness, deployment and importance of the methods to the project/s; complexity of project in which the methods were used)	- Simple project/s - Methods are not unique or tailored - Methods are basic and/or partially deployed - Methods have minimal importance	- Simple project/s - Some methods are unique or tailored - Methods are basic but well-deployed - Methods have some importance	- Medium complexity project/s - Methods are mostly unique or tailored - Methods are complex but deployed with large gaps - Methods are important	- Complex project/s - Methods are mostly unique and tailored - Methods are complex and well-deployed - Methods are very important	- Very complex project/s - Methods are clearly unique and tailored - Methods are very complex and well-deployed - Methods are critical
<b>Environmental, social and governance impact</b> (Quantifiable impact of ESG factors on the physical or social environment, eg carbon or waste reduction, ethical sourcing, materials use or gender equality)	- No ESG impact	- One ESG impact - Supporting evidence missing or poor	- More than one ESG impact - Supporting evidence missing or poor	- One ESG impact - Supporting evidence supplied	- More than one ESG impact - Supporting evidence supplied for each impact
<b>Innovation</b> (Novel and bespoke use of ideas, approaches, data, technology and tools that improved a business outcome)	- No innovation	- Novel or bespoke approach(es) but lack of clear impact	- Novel or bespoke approach(es) with some favourable impact	- Novel and bespoke approach(es) with important impact	- Novel and bespoke approach(es) with critical impact
<b>Benefit realisation</b> (Quantifiable and favourable outcomes such as % efficiency gains, constructability, project cost (CapEx/OpEx), time, safety or quality improvements)	- No benefit realisation	- Some benefits realised -Minimal impact - Supporting evidence missing or poor	- Clear benefits realised - Some favourable impact - Supporting evidence supplied	- Clear benefits realised - Important impact - Supporting evidence supplied	- Many benefits realised - Critical impact - Supporting evidence supplied for all benefits

Score Weight Per Criteria											
Award	Strategy & leadership	Planning	Management & operation	Achievements	Technical Execution	Environmental, social & governance impact	Innovation	Benefit Realisation	Traction	Solution & Product Market Fit	Business Plan
Project Awards											
BIM Project of the Year	10%	10%	N/A	N/A	10%	15%	15%	40%	N/A	N/A	N/A
Digital Project of the Year	10%	10%	N/A	N/A	10%	15%	15%	40%	N/A	N/A	N/A
Digital Twin Project of the Year	10%	10%	N/A	N/A	10%	15%	15%	40%	N/A	N/A	N/A
3D Printed Construction	10%	10%	N/A	N/A	10%	15%	15%	40%	N/A	N/A	N/A
Offsite Project of the Year	10%	10%	N/A	N/A	10%	40%	15%	15%	N/A	N/A	N/A
Tech for Safety Award	10%	10%	10%	N/A	10%	40%	15%	10%	N/A	N/A	N/A
Organisation Awards											
Sustainable Organisation of the Year	10%	10%	10%	N/A	10%	40%	10%	10%	N/A	N/A	N/A
BIM Organisation of the Year	10%	10%	10%	N/A	10%	10%	10%	40%	N/A	N/A	N/A
Consultant of the Year	10%	10%	10%	N/A	10%	10%	10%	40%	N/A	N/A	N/A
Contractor of the Year	10%	10%	10%	N/A	10%	10%	10%	40%	N/A	N/A	N/A
Digital Transformation of the Year	10%	10%	10%	N/A	10%	10%	10%	40%	N/A	N/A	N/A
Digital Design Organisation of the Year	10%	10%	10%	N/A	10%	10%	10%	40%	N/A	N/A	N/A
Startup of the Year	10%	10%	N/A	N/A	10%	10%	10%	20%	10%	20%	10%
Individual Awards											
ConTech Leader of the Year	10%	10%	10%	10%	10%	10%	10%	40%	N/A	N/A	N/A
ConTech Rising Star of the Year	N/A	N/A	N/A	N/A	20%	10%	20%	40%	N/A	N/A	N/A
BIM Champion of the Year	10%	10%	10%	N/A	10%	10%	10%	40%	N/A	N/A	N/A
Woman in ConTech Award	10%	10%	10%	N/A	10%	10%	10%	N/A	N/A	N/A	N/A